

### FY2023 3Q Supplementary Information

(January-September)

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#### Disclaimer

- Forecasts are based on information available to the management when this was drafted.
- Actual financial results may significantly differ from these forecasts due to any unforeseen economic and business circumstances.



# I. Summary Financial Results for FY2023 3Q

#### **FY2023 3Q Financial Highlights**



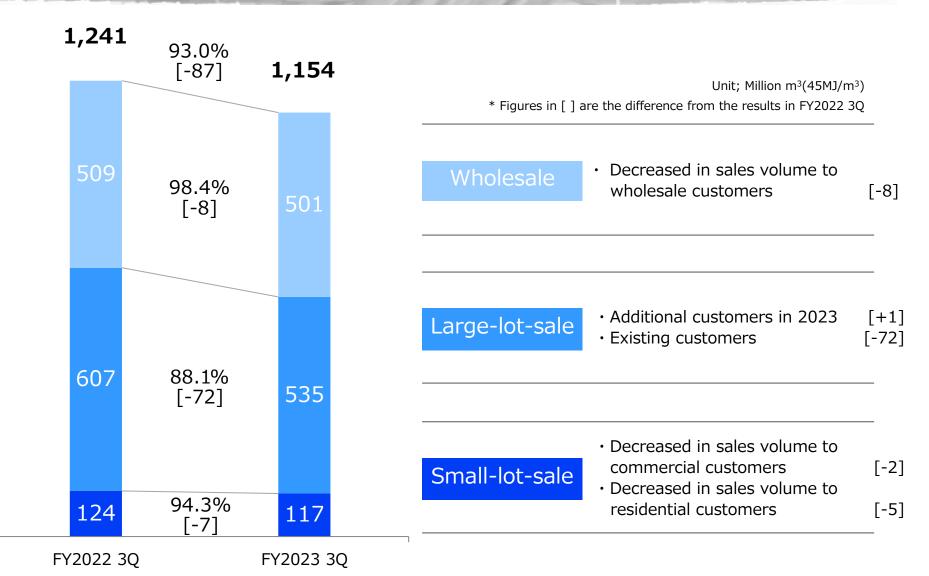
#### **3Q** Results: Higher sales, Higher profits

- Gas sales volume -7.0% year on year (Large-Lot Sales) Decreased due to the low operation in existing customers. (Small-Lot Sales) Decreased due to higher temperature. (Wholesale) Decreased due to the sales volume in wholesale customers.
- Net sales and operating profit has increased by 17.0% and 189.4% due to higher unit price of sale.

|  | FY2022 3Q | FY2023 3Q | Change | Change(%) |
|--|-----------|-----------|--------|-----------|
| ● Gas sales volume (Non-Consolidated) (million m³,45MJ)          | 1,241     | 1,154     | -87    | 93.0      |
| Wholesale  | 509       | 501       | -8     | 98.4      |
| Large-lot-sale   | 607       | 535       | -72    | 88.1      |
| Small-lot-sale   | 124       | 117       | -7     | 94.3      |
| ● Net sales (billion yen)  | 143.9     | 168.4     | +24.4  | 117.0     |
| Operating profit after Sliding time lag adjustment (billion yen) | 23.8      | 4.7       | -19.0  | 19.9      |
| Operating profit   | 6.7       | 19.5      | +12.8  | 289.4     |
| Sliding time lag   | -17.0     | +14.8     | +31.8  | _         |

#### **Gas Sales Volume (Non-consolidated)**





## Breakdown of Consolidated Operating Profit (Year-on-Year comparison)



Unit: billion yen

|  | FY2022 3Q | FY2023 3Q | Change |
|--|-----------|-----------|--------|
| Operating profit after Sliding-time-lag adjustment | 23.8      | 4.7       | -19.0  |
| Operating profit                                   | 6.7       | 19.5      | +12.8  |
| Sliding-time-lag                                   | -17.0     | +14.8     | +31.8  |

